

HOMA S. ZARGHAMEE

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ACADEMIC POSITIONS

2024 – Present	Professor, Department of Economics, Barnard College, Columbia University
2020 – 2024	Associate Professor, Department of Economics, Barnard College, Columbia University
2014 – 2020	Affiliate Scholar, Center for Psychoanalytic Training, Columbia University
2012 – 2020	Assistant Professor, Department of Economics, Barnard College, Columbia University
2018	Visiting Researcher, Santa Fe Institute
2015	Visiting Professor, Brazilian School of Public and Business Administration, Fundação Getúlio Vargas
2013	Visiting Faculty, Interdisciplinary Center for Economic Science, George Mason University
2013	Visiting Fellow, Global Economy and Development Program, The Brookings Institution
2007 – 2012	Assistant Professor, Department of Economics, Santa Clara University
2010	Visiting Scholar, Center for Experimental Social Science, Department of Economics, New York University

EDUCATION

2007	Ph.D. Economics, Cornell University
2006	M.A. Economics, Cornell University
2002	B.A. Mathematics and Economics, Cornell University

JOURNAL ARTICLES

- Jain, Sargam Mona & Homa Zarghamee. 2023. “Invisible Women.” *International Journal of Applied Psychoanalytic Studies*, 20: 654-665.
- Diaz, Lina, Daniel Houser, John Ifcher, & Homa Zarghamee. 2023. "Estimating Social Preferences Using Stated Satisfaction: Novel Support for Inequity Aversion." *European Economic Review*, 155: 104436.
- Ifcher, John & Homa Zarghamee. 2023. “Does Decision-Making for Others Close the Gender Gap in Competition?” *Management Science*, 70: 3510-3526.
- Goff, Sandra, John Ifcher, Homa Zarghamee, Alex Reents, & Patrick Wade. 2023. "Support for Bigger Government: The Principle-Implementation Gap and COVID-19." *Contemporary Economic Policy*, 41(2): 243-261.

- Ifcher, John, Homa Zarghamee, Dan Houser, & Lina Diaz. 2020. "The Relative Income Effect: An Experiment." *Experimental Economics*, 23: 1205-1234.
- Ifcher, John, & Homa Zarghamee. 2020. "Behavioral Economic Phenomena in Decision-Making for Others." *Journal of Economic Psychology*, 77: 102180.
- Ifcher, John, Carol Graham, & Homa Zarghamee. 2019. "Income Inequality and Well-Being in the U.S.: Evidence of Geographic-Scale- and Measure-Dependence." *Journal of Economic Inequality*, 17(3): 415-434.
- Ifcher, John & Homa Zarghamee. 2018. "The Rapid Evolution of Homo Economicus: Brief Exposure to Neoclassical Assumptions Increases Self-Interested Behavior." *Journal of Behavioral and Experimental Economics*, 75: 55-65.
- Ifcher, John, Carol Graham, & Homa Zarghamee. 2018. "Local Neighbors as Positives, Regional Neighbors as Negatives: Competing Channels in the Relationship between Others' Income, Health, and Happiness." *Journal of Health Economics*, 57: 263-276.
- Zarghamee, Homa, Kent D. Messer, Jacob Fooks, Shang Wu, Jubo Yan, & William D. Schulze. 2017. "Nudging Charitable Giving: Three Field Experiments." *Journal of Behavioral and Experimental Economics*, 66: 137-149.
- Ifcher, John & Homa Zarghamee. 2016. "Do Gender-Variant Preferences for Competition Persist in the Absence of Performance?" *Economic Inquiry*, 54(4): 1918-1930.
- Boyd-Swan, Casey, Chris Herbst, John Ifcher, & Homa Zarghamee. 2016. "The Earned Income Tax Credit, Mental Health, and Happiness." *Journal of Economic Behavior & Organization*, 126(A): 18-38.
- Ifcher, John & Homa Zarghamee. 2016. "Pricing Competition: A New Laboratory Measure of Gender Differences in the Willingness to Compete." *Experimental Economics*, 19(3): 642-662.
- Ifcher, John & Homa Zarghamee. 2014. "Affect and Overconfidence: A Laboratory Investigation." *Journal of Neuroscience, Psychology, and Economics*, 7(3):125-150.
- Ifcher, John & Homa Zarghamee. 2014. "The Happiness of Single Mothers: Evidence from the General Social Survey." *Journal of Happiness Studies*, 15(5): 1219-1238.
- Kerley Keisner, Deborah, Kent D. Messer, William D. Schulze, & Homa Zarghamee. 2013. "Testing Social Preferences for an Economic "Bad": An Artefactual Field Experiment." *Scandinavian Journal of Economics*, 115(1): 27-61.
- Ifcher, John & Homa Zarghamee. 2011. "Happiness and Time Preference: The Effect of Positive Affect in a Random-Assignment Experiment." *American Economic Review*, 101(7): 3109-3129.
- Basu, Kaushik & Homa Zarghamee. 2009. "Is Product Boycott a Good Idea for Controlling Child Labor? A Theoretical Investigation." *Journal of Development Economics*, 88(2): 217-220.

- Messer, Kent D., Homa Zarghamee, Harry M. Kaiser, & William D. Schulze. 2007. “New Hope for the Voluntary Contributions Mechanism.” *Journal of Public Economics*, 91(9): 1783-1799.

CHAPTERS

- Zarghamee, Homa. 2023. “Behavioral Economics and Mental Health (Applied).” In *Encyclopedia of Mental Health, 3rd edition*, ed. Howard S. Friedman & Charlotte H. Markey. Elsevier, Academic Press, 188–194. <https://dx.doi.org/10.1016/B978-0-323-91497-0.00261-7>.
- Archibong, Belinda, Olivia Bobrownicki, Rajiv Sethi, & Homa Zarghamee. 2023. “Asynchronicity, Access, and Content: Teaching Economics in a Shifting Landscape.” In *Elgar Guides to Teaching, Teaching Principles of Microeconomics*, ed. Mark Maier & Phil Ruder. Edward Elgar Publishing, 44 – 58.
- Ifcher, John, Homa Zarghamee, & Sandra H. Goff. 2021. “Happiness in the Lab: What Can Be Learned about Subjective Well-Being from Experiments?” In *Handbook of Labor, Human Resources and Population Economics*, ed. Klaus Zimmerman. Springer Nature Switzerland AG. https://doi.org/10.1007/978-3-319-57365-6_187-1.
- Ifcher, John, Homa Zarghamee, & Amanda Cabacungan. 2018. “The Great Recession and Life Satisfaction: The Unique Decline for Americans Approaching Retirement Age.” In *Markets, Governance and Institutions in the Process of Economic Development*. Oxford: Oxford University Press, 202-215.
- Ifcher, John & Homa Zarghamee. 2016. “Inequality of Happiness: Evidence of the Compression of the Subjective-Well-Being Distribution with Economic Growth.” In *Inequality and Growth: Patterns and Policy, Volume 1: Concepts and Analysis*, ed. Kaushik Basu and Joseph E. Stiglitz. New York: Palgrave Macmillan, 225-245.
- Ifcher, John & Homa Zarghamee. 2015. “Experimental Economics’ Ethics.” In *Practicing Professional Ethics in Economics and Public Policy*, ed. Elizabeth Searing and Donald R. Searing. New York: Springer, 195-207.
- Basu, Kaushik, Hyejin Ku, & Homa Zarghamee. 2007. “Determinants of Youth Behavior and Outcomes: A Review of Theory, Evidence and Policy Implications.” Background paper for World Bank’s 2007 *World Development Report*.

OTHER PUBLICATIONS

- “A Natural Passenger.” *The Drift, Issue 14*, December 18, 2024.
- “At Dawn.” *Second Factory, Issue 3*, Ugly Duckling Presse, 2022.
- *A Long Drawn Face*. Georgetown, KY: Finishing Line Press, 2018.

- “Toweling.” *Alexandria Quarterly*, Fall Portfolio, 2018.
- “300,000 Women Are Missing from Economics.” With Samuel Bowles & Wendy Carlin. *The Conversation*, September 18, 2017.
- “Potlatch in the Auction House.” With Andrew Goldstein. *Spike Art Quarterly*. 40, Summer 2014.
- “Spend or Save? Study or Party? Smoke or Quit” With John Ifcher. In *Shift and Reset: Strategies for Addressing Serious Issues in a Connected Society*, ed. Brian Reich (Hoboken: John Wiley & Sons, Inc, 2011), 70-72.

AWARDS AND GRANTS

- 2021 Tow Professorship
- 2019 William and Flora Hewlett Foundation, “CORE Academy – Transforming Economics Education in American Schools and Colleges.” With Rajiv Sethi, Suresh Naidu, Rena Rosenberg, and Sarah Thomas
- 2017 Teagle Foundation, “Transforming the Teaching of Economics.” With Rajiv Sethi and Belinda Archibong
- 2016 Russell Sage Foundation Research Grant, “Behavioral-Economic Phenomena in Group Decisions and Decisions for Others.” With John Ifcher and Jeremy Shapiro
- 2015 Special Assistant Professor Leave Minigrant, Barnard College
- 2015 Gladys Brooks Faculty Excellence in Teaching Award, Barnard College
- 2014 Presidential Research Award, Barnard College
- 2014 Empirical Reasoning Lab Minigrant, Barnard College
- 2013 Behavioral Economics of Reproductive Health Initiative Travel Grant, Center for Effective Global Action, University of California
- 2010-11 Presidential Research Grant, Santa Clara University
- 2009 Presidential Research Grant, Santa Clara University
- 2009 Exceptional Teaching Award, Leavey School of Business, Santa Clara University
- 2005 Howard and Abby Milstein Graduate Teaching Assistantship Award, Cornell University
- 2004 Outstanding Teaching Assistant Award presented by Louis Walinsky Fund in Economics in Honor of Professor Herbert Joseph Davenport, Cornell University
- 2003 Howard and Abby Milstein Graduate Teaching Assistantship Award, Cornell University
- 2003 Outstanding Teaching Assistant Award presented by Louis Walinsky Fund in Economics in Honor of Professor Herbert Joseph Davenport, Cornell University