

# HOMA S. ZARGHAMEE

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## ACADEMIC POSITIONS

2012 – Present	Assistant Professor, Department of Economics, Barnard College, Columbia University
2018	Visiting Researcher, Santa Fe Institute
2014 – Present	Affiliate Scholar, Center for Psychoanalytic Training, Columbia University
2015	Visiting Professor, Brazilian School of Public and Business Administration, Fundação Getúlio Vargas
2013	Visiting Faculty, Interdisciplinary Center for Economic Science, George Mason University
2013	Visiting Fellow, Global Economy and Development Program, The Brookings Institution
2007 – 2012	Assistant Professor, Department of Economics, Santa Clara University
2010	Visiting Scholar, Center for Experimental Social Science, Department of Economics, New York University

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## EDUCATION

2007	Ph.D. Economics, Cornell University
2006	M.A. Economics, Cornell University
2002	B.A. Mathematics and Economics, Cornell University

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## ACADEMIC PUBLICATIONS

- Ifcher, John, Carol Graham, & Homa Zarghamee. 2018. "Income Inequality and Well-Being in the U.S.: Evidence of Geographic-Scale- and Measure-Dependence." *Journal of Economic Inequality*, forthcoming.
- Ifcher, John & Homa Zarghamee. 2018. "The Rapid Evolution of Homo Economicus: Brief Exposure to Neoclassical Assumptions Increases Self-Interested Behavior." *Journal of Behavioral and Experimental Economics*, 75: 55-65.
- Ifcher, John, Carol Graham, & Homa Zarghamee. 2018. "Local Neighbors as Positives, Regional Neighbors as Negatives: Competing Channels in the Relationship between Others' Income, Health, and Happiness." *Journal of Health Economics*, 57: 263-276.
- Ifcher, John, Homa Zarghamee, & Amanda Cabacungan. 2018. "The Great Recession and Life Satisfaction: The Unique Decline for Americans Approaching Retirement Age." In *Markets, Governance and Institutions in the Process of Economic Development*, ed. Ajit Mishra and Tridip Ray. Oxford: Oxford University Press, 202-215.
- Zarghamee, Homa, Kent D. Messer, Jacob Fooks, Shang Wu, Jubo Yan, & William D. Schulze. 2017. "Nudging Charitable Giving: Three Field Experiments." *Journal of Behavioral and Experimental Economics*, 66: 137-149.
- Ifcher, John & Homa Zarghamee. 2016. "Do Gender-Variant Preferences for Competition Persist in the Absence of Performance?" *Economic Inquiry*, 54(4): 1918-1930.
- Boyd-Swan, Casey, Chris Herbst, John Ifcher, & Homa Zarghamee. 2016. "The Earned Income Tax Credit, Mental Health, and Happiness." *Journal of Economic Behavior & Organization*, 126(A): 18-38.

- Ifcher, John & Homa Zarghamee. 2016. "Pricing Competition: A New Laboratory Measure of Gender Differences in the Willingness to Compete." *Experimental Economics*, 19(3): 642-662.
- Ifcher, John & Homa Zarghamee. 2016. "Inequality of Happiness: Evidence of the Compression of the Subjective-Well-Being Distribution with Economic Growth." In *Inequality and Growth: Patterns and Policy, Volume 1: Concepts and Analysis*, ed. Kaushik Basu and Joseph E. Stiglitz. New York: Palgrave Macmillan, 225-245.
- Ifcher, John & Homa Zarghamee. 2015. "Ethics and Experimental Economics." In *Practicing Professional Ethics in Economics and Public Policy*, ed. Elizabeth Searing and Donald R. Searing. New York: Springer, 195-207.
- Ifcher, John & Homa Zarghamee. 2014. "Affect and Overconfidence: A Laboratory Investigation." *Journal of Neuroscience, Psychology, and Economics*, 7(3):125-150 .
- Ifcher, John & Homa Zarghamee. 2014. "The Happiness of Single Mothers: Evidence from the General Social Survey." *Journal of Happiness Studies*, 15(5): 1219-1238.
- Kerley Keisner, Deborah, Kent D. Messer, William D. Schulze, & Homa Zarghamee. 2013. "Testing Social Preferences for an Economic "Bad": An Artefactual Field Experiment." *Scandinavian Journal of Economics*, 115(1): 27-61.
- Ifcher, John & Homa Zarghamee. 2011. "Happiness and Time Preference: The Effect of Positive Affect in a Random-Assignment Experiment." *American Economic Review*, 101(7): 3109-3129.
- Basu, Kaushik & Homa Zarghamee. 2009. "Is Product Boycott a Good Idea for Controlling Child Labor? A Theoretical Investigation." *Journal of Development Economics*, 88(2): 217-220.
- Messer, Kent D., Homa Zarghamee, Harry M. Kaiser, & William D. Schulze. 2007. "New Hope for the Voluntary Contributions Mechanism." *Journal of Public Economics*, 91(9): 1783-1799.
- Basu, Kaushik, Hyejin Ku, & Homa Zarghamee. 2007. "Determinants of Youth Behavior and Outcomes: A Review of Theory, Evidence and Policy Implications." Background paper for World Bank's 2007 *World Development Report*.

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## WORKING PAPERS

- Ifcher, John & Homa Zarghamee. 2019. "Behavioral Economic Phenomena in Decision-making for Others."
- Ifcher, John, Homa Zarghamee, Lina Diaz, & Dan Houser. 2019. "The Relative Income Effect: An Experiment." IZA Working Paper 11763.
- Zarghamee, Homa, Jubo Yan, Kent D. Messer, & William D. Schulze. 2018. "Can the Voluntary Contribution Mechanism be Efficient? The Role of Social Norms and Automatic Donation in Charitable Giving."
- Archibong, Belinda, Rajiv Sethi, Sarah Thomas, & Homa Zarghamee. 2018. "Four Innovations in Economics Education: The CORE Project."

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## OTHER PUBLICATIONS

- *A Long Drawn Face*. Georgetown, KY: Finishing Line Press, 2018.
- “Toweling.” *Alexandria Quarterly*, forthcoming.
- “300,000 Women Are Missing from Economics.” With Samuel Bowles & Wendy Carlin. *The Conversation*, September 18, 2017.
- “Potlatch in the Auction House.” With Andrew Goldstein. *Spike Art Quarterly*. 40, Summer 2014.
- “Spend or Save? Study or Party? Smoke or Quit” With John Ifcher. In *Shift and Reset: Strategies for Addressing Serious Issues in a Connected Society*, ed. Brian Reich (Hoboken: John Wiley & Sons, Inc, 2011), 70-72.

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## CONFERENCES AND SEMINARS

- 2018 Invited Speaker, Economic Development Seminar, Cornell University
- 2018 Invited Speaker, Intra-Disciplinary Seminar, The Cooper Union
- 2018 Invited Speaker, Santa Fe Institute
- 2018 Invited Speaker, The Society for Philosophy and Psychology 44<sup>th</sup> Annual Meeting, University of Michigan, Ann Arbor
- 2018 Presenter, Decision Making for Others Conference, Radboud University
- 2018 Presenter, The Eighth Annual AEA Conference on Teaching and Research in Economic Education, San Antonio
- 2017 Presenter, 13th Annual Conference on Economic Growth and Development, Indian Statistical Institute, Delhi
- 2017 Invited Speaker, Economics Department Seminar, New School for Social Research
- 2017 Session Organizer & Presenter, American Economics Association Annual Meeting.
- 2016 Invited Speaker, New Directions in Well-Being Research Workshop, The Brookings Institution
- 2016 Invited Speaker, Economics Seminar, Vassar College
- 2015 Invited Speaker, EBAPE Graduate Seminar, Brazilian School of Public and Business Administration, Fundação Getúlio Vargas
- 2015 Invited Speaker, Economics Seminar, New College of Florida
- 2014 Invited Speaker, Experimental Economics Seminar, Center for Experimental Social Sciences, New York University.
- 2014 Invited Speaker, World Economic Congress, International Economics Association, Dead Sea, Jordan
- 2014 Invited Speaker, Graduate School of Business Administration Ph.D. Seminar, University of Puerto Rico, Rio Piedras
- 2013 Invited Speaker, Applied Quantitative Research Seminar, New York University.
- 2013 Invited Speaker, Quantitative Methods in the Social Sciences Seminar, Columbia University
- 2013 Invited Speaker, International Center for Economic Science Seminar, George Mason University
- 2013 Invited Speaker, Behavioral Economics and Decision Research Workshop, Cornell University
- 2012 Invited Speaker, Paris School of Economics
- 2012 Invited Speaker, Department of Economics, Barnard College
- 2012 Session Organizer & Presenter, American Economics Association Annual Meeting.
- 2010-12 Co-Organizer & Presenter, Bay Area Experimental Economics Workshop.
- 2009-12,15 Session Organizer & Presenter, Western Economic Association International Conference

- 2006-11,14      Presenter, Economic Science Association North American Conference
- 2010      Invited Speaker, Federal Reserve Bank of San Francisco, Applied Micro Conference
- 2009      Invited Speaker, Economics Seminar Series, Loyola Marymount University
- 2009      Presenter, European Economic Science Association Meetings
- 2009      Presenter, International Association for Research in Economic Psychology and Society for the Advancement of Behavioral Economics Congress
- 2008      Presenter, 10<sup>th</sup> Experimental Economics Days, Burgundy School of Business.
- 2008      Invited Speaker, Department of Economics, Florida State University
- 2006      Invited Panelist, Roundtable on the World Development Report 2007, Northeast Universities Development Consortium Conference
- 2006      Invited Participant, Advanced Graduate Workshop on Poverty, Development and Globalization, Manchester, UK
- 2006      Presenter, The Private Provision of Public Goods Conference, Cornell University

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#### AWARDS AND GRANTS

- 2017      Teagle Foundation, “Transforming the Teaching of Economics.” With Rajiv Sethi and Belinda Archibong
- 2016      Russell Sage Foundation Research Grant, “Behavioral-Economic Phenomena in Group Decisions and Decisions for Others.” With John Ifcher and Jeremy Shapiro
- 2015      Special Assistant Professor Leave Minigrant, Barnard College
- 2015      Gladys Brooks Faculty Excellence in Teaching Award, Barnard College
- 2014      Presidential Research Award, Barnard College
- 2014      Empirical Reasoning Lab Minigrant, Barnard College
- 2013      Behavioral Economics of Reproductive Health Initiative Travel Grant, Center for Effective Global Action, University of California.
- 2009,10,11      Presidential Research Grant, Santa Clara University
- 2011      Leavey Grant, Santa Clara University
- 2009      Exceptional Teaching Award, Leavey School of Business, Santa Clara University
- 2005      Howard and Abby Milstein Graduate Teaching Assistantship Award, Cornell University
- 2004      Outstanding Teaching Assistant Award presented by Louis Walinsky Fund in Economics in Honor of Professor Herbert Joseph Davenport, Cornell University
- 2003      Howard and Abby Milstein Graduate Teaching Assistantship Award, Cornell University
- 2003      Outstanding Teaching Assistant Award presented by Louis Walinsky Fund in Economics in Honor of Professor Herbert Joseph Davenport, Cornell University

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#### REFEREE

*American Economic Review, Canadian Journal of Economics, Economic Inquiry, Experimental Economics, International Journal of Happiness and Development, IZA Journal of European Labor Studies, Journal of Behavioral Decision Making, Journal of Behavioral and Experimental Economics, Journal of Development Economics, Journal of Economic Behavior and Organization, Journal of Economic Inequality, Journal of Economic Psychology, Journal of the European Economic Association, Journal of Human Resources, Journal of Neuroscience Psychology and Economics, Journal of Public Economics, Management Science, National Tax Journal, Review of Development Economics, Social Choice and Welfare, Southern Economics Journal, World Development*